



DELIVERING EXCELLENCE IN
HARDWARE DESIGN & MANUFACTURING

HARDTALK

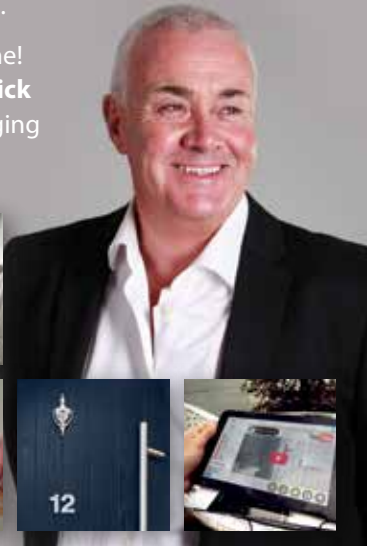
WINTER 2017

Welcome

This is the final HardTalk of the year so it's an opportunity to reflect on 2017 and look forward to 2018.

This year has been extremely busy for the team at Trojan. Following a successful FIT Show we launched one of the few TS008 Unicorn letterplates which has made some headlines across the industry. We also celebrated our 25th anniversary in business which was a great milestone to achieve. Our mission then is no different than it is today: to design and manufacture value-added hardware products that deliver tangible benefits to fabricators, installers and end users. And with more new products being introduced in 2018 we are confident it's going to be another busy year at Trojan.

Until next time!
Tony Chadwick
Group Managing
Director



ARE YOU READY FOR THE WINTER? OUR HARDWARE IS!

Hardware finish failure is something that's constantly on installers agendas because it's increasingly a problem especially during the colder months.

Quite simply, zinc or aluminium based plated or painted products will corrode sooner or later as a result of salt or acid erosion attack especially if the surface coating is damaged. Cold winters have accelerated the process for many products and this has a detrimental effect to the bottom line.

So, to avoid costly call outs this winter it makes good sense to fit stainless steel hardware. Our Stainless Steel range provides a complete door hardware solution and consists of TS007 Security



handles, letterplates, numerals, pull handles, hinges, central door knob, escutcheons and door knockers including the popular Slim Urn and Contemporary door knockers. And all products within our Stainless Steel range come with a 25 year anti-corrosion guarantee too.

For more details visit www.trojangroup.com

AHEAD OF THE GAME

At this year's FIT show we introduced our new TS008 Unicorn letterplate. Today, the TS008 Unicorn letterplate remains one of the few letterplates on the market that complies with the requirements of PAS24:2016, the latest standard for the enhanced security performance of doorsets and windows.

So why is this important?

PAS24:2016 is a primary reference in the Building Regulations Approved Document Q, which relates to security in dwellings. It supersedes the requirements of PAS:2012 and changes to the latest specification include more robust requirements for letterplates and a wider scope that increases the range of security doorsets and windows to be covered.

PAS24:2016 features more stringent requirements for letterplates and we take particular pride in the fact the TS008 Unicorn letterplate passed first time.



For more details please visit: <http://www.trojan-hardware.com/product/ts008-unicorn-letterplate/>



NFA FINALISTS

We are once again delighted to have been confirmed finalists in the National Fenestration Awards 2017 – hardware category.

If you feel we are worthy winners, please take time to vote for us at <http://www.fenestrationawards.co.uk/hardware-company-2017/>.

We'd also like to congratulate our fellow nominees on their achievements. Voting closes on 30th November, 2017.

Many thanks to everyone who took the time to nominate us!

Please now VOTE for us to win!



Here's some key facts on our TS008 Unicorn letterplate

- It features an inner protective housing with a unique concealed hinge mechanism to prevent attack.
- It has an inner flap with a positive stop feature for maximum protection from 'fishing'.
- It offers a projection that is below door handle height for added protection.
- It is manufactured from 304 Stainless Steel for ultimate corrosion resistance.
- It offers simple but elegant styling that will complement any doorface.
- It is suitable for both PVC-U and composite doors.
- It is available in an array of colours as well as Polished, Brushed and Satin Stainless Steel and PVD Gold.
- It comes with a 25 year anti-corrosion guarantee and a 10 year mechanical guarantee.
- It has been tested and found to meet the requirements of FD30, which means it is capable of withstanding fire for 30 minutes.

So, if you are working to PAS24:2016 accreditation then you will need to ensure your letterplate meets the standard. And for that you will need the TS008 Unicorn letterplate.

Clive Smith Retires

Our Technical Sales Manager, Clive Smith is retiring after working with Trojan since 2012. He has been a valued member of the Trojan team and will be missed by all our staff, customers and suppliers. Clive retires at Christmas.

As we would expect, it would seem that Clive is going to



live his retirement to the full. During his working life he has been lucky enough to visit many countries from Australia to Russia and many others in between so more travel is certainly on his bucket list.

As a keen author, Clive is working on his second book called Dark Horizon which he hopes to get published soon. He is also involved

with many family build/renovation projects so clearly isn't going to be too far away from the building industry.

If he has any spare time he is hoping to improve his golf!

We would like to take this opportunity of thanking Clive for his hard work over his five years with Trojan and wish him good health and happiness in his retirement.

ON TREND DESIGN



Consumer trends are very much design-led at the moment and homeowners are looking for products that deliver a style statement which is why sales of our contemporary hardware range have proven to be very popular with customers.

Our contemporary hardware range consists of Bow Pull handles and T Bar Pull handles. Manufactured from stainless steel the contemporary hardware range suites with our Stainless Steel range and come with a 25 year anti-corrosion guarantee. Available in brush stainless steel options the handles are available in two size options, 625mm and 1200mm.

For more information on our contemporary range call us on **01922 713933**.

ONLINE EVIDENCE

In order to help potential customers discover for themselves the importance of the new high security TS008 Unicorn letterplate, we have commissioned a short 90 second video that demonstrates the anti-fishing properties of the product compared with a standard letterplate.



The video can be seen on YouTube by searching for "TS008 Letterplate Demonstration" and is also available to view on www.trojangroup.com.

Here's to...



2018 looks set to be another busy year for Trojan and we are looking forward to launching some new hardware products and updates over the coming months.

2017 has been another successful year and I would like to take this opportunity of thanking all our customers for their continued support.



Trojan Manufacturing Group Limited
Fryers Road, Bloxwich, Walsall, West Midlands, WS2 7LZ
T: +44 (0)1922 713933 F: +44 (0)1922 713890
E: info@trojangroup.com W: www.trojangroup.com

